# GigCapital<sup>™</sup>

The World's Most Comprehensive Private-to-Public Equity (PPE)™ Business Initiative

## COMPANY **OVERVIEW**



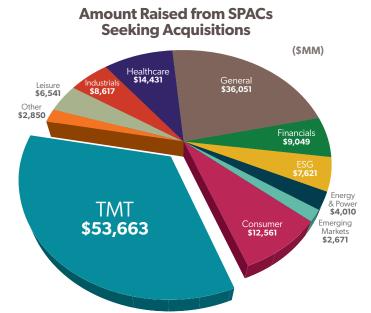
## **Seeking Excellence**

A leading serial SPAC issuer and the first Private-to-Public Equity (PPE)<sup>™</sup> business, GigCapital Global is a pioneer in this field, launched its first SPAC in 2017, successfully taking late-stage, high quality private TMT companies to the public market ever since. Our "IPO-in-a-box" and Mentor-Investor<sup>™</sup> methodology provides an alternative to the lengthy traditional IPO process and creates harmonious connections to forging a path to IPO and beyond.

### **SPACs Statistics Overview**

The SPAC process gained significant interest from the financial community and exploded in 2020 to become a strong alternative path to dual currency, cash and equity, in the public market, offering significant advantages such as shorter process duration, ability to provide forward-looking financial projections, and immediate attention from investment analysts.

- Of the 588 SPACs seeking acquisitions, ~34% are in TMT
- Technology SPACs are part of a very competitive environment



#### **GigCapital Global is Ranked Among the Top Repeat SPAC Issuers**

	Closed Searching deSPACing									
	First IPO		2	3	4	5	6	7	8	9
Gores	2015.8	TWNK	VRRM	PAE	UMWC	AMBP	MTTR	GSEV	GIIX	GHIX
Capitol Investment	2007.11	TWO	LIND	CISN	NSCO	DOMA				
CF Acquisition	2018.12	GCMG	VIEW	LIDR	CFIV	SATL	CFVI	CFFS	CFFE	
Fintech	2015.2	CCN	IMXI	PAYA	PWP	FTCV	FTVI			
Churchill	2018.9	CLVT	SKIL	MPLN	LCID	CCV	CCVI	CVII		
GigCapital	2017.12	GIG:KLR	GIX:UPH	GIK:ZEV	GIG:BBAI	GIW	GIA			
Hennessy Capital	2014.1	BLBD	DSKE	NRCG	GOEV	HCIC	HCVI			
Social Capital	2017.9	SPCE	OPEN	CLOV	IPOD	SOFI	IPOF			
dMY Technology	2020.8	RSI	GENI	IONQ	PL	DMYS				
TPG Pace	2017.5	MGY	PLYA	TPGY	NRDY	TPGS	YTPG			

ces: SPAC Market Snapshot, BMO Capital Markets, Dec. 21, 2020 SPAC Research Newsletter, Ian, 4, 2021

## Technology is the Transformative Force Shaping Our Collective Future

#### **Digital Transformation**

Global Spending in Digital Transformation to reach \$2.4T by 2024.<sup>(1)</sup> Industries' adoption of AI to increase up to 46% by 2026.<sup>(2)</sup> \$168B Cloud Application market estimated in 2025.<sup>(3)</sup>

### Technology Disruption

Al, Robotics, Alternative Energy, Earth Observation, Space Exploration, BioTech are some of the major driving forces of innovation shaping our society and future.

#### Net Zero Transition

\$3.5T annual spending increase to support Net Zero Transition by 2050.<sup>(4)</sup>

Transformation of Global Economy, Energy Systems and emergence of new Disruptive Technologies are the critical pillars.

### GigCapital Focus on Exceptional Technology Companies Addressing today's Global Challenges

#### AI/MI Semiconductor XaaS Aerospace Space 4.0 Revolution Wireless Network Infrastructure Predictive Analytics IOT Sustainable Aviation **Behavioral Analytics** Cloud Computing VTOL Information Technology Sensors Visual/Motion Recognition Next Gen Data Centers Earth Observation Hybrid Architectures **Big Data** Healthcare **Automation** Cybersecurity **Sustainabillity** Digital Health Industry 4.0 Identity Authentication Energy Storage MedTech Robotics Cryptography eMobility Blockchain BioTech Autonomous Vehicles Sustainable Manufacturing BioPharma UAV and UAS Zero-Trust Models Agritech

Sources: (1) Statistica – Digital Transformation, Statistics and Facts. (2) PMI, Global Megatrends Survey (3) Statistica – Cloud Application Report (4) Kinsey&Company, "The Net Zero Transition", Jan. 2022

## **GigCapital Mentor-Investor TMT PPE** From Launch to Combination and Beyond

GigCapital Global's PPE with Mentor-Investors methodology is an expanded process designed for the industries with a technology focus, structured on the Special Purpose Acquisition Company (SPAC) vehicle, as regulated by the SEC. The entire 5-phases process covers from the inception and the IPO of a SPAC, through mentoring the combined entity to execute as a successful public growth company.

#### 2-3 MONTHS

The Inception phase starts with forming the PPE<sup>™</sup> execution team of TMT experts, entrepreneurs, and executive operators, and launching the Sponsorship LLC team comprised of TMT wealthy individuals, family offices, institutional investors, and investment bankers.

In addition to the SEC filings, a key activity is that of creating an IPO book comprising balanced fundamental equity and fixed income investors. Upon the declaration by the SEC of the S-1 being effective, the Inception phase completes with the IPO pricing and start of trading on the stock exchange.

#### 6-12 MONTHS

In this phase, the PPE<sup>™</sup> execution team screens TMT companies around the world and across diversified verticals, meet with the entrepreneurial leadership teams and technology-oriented owners of financially viable and public-listing-ready companies.

Topics including financing avenues, seller's rollover equity, valuation, and strategic growth planning are key parts of the discussions with a potential target company's leadership and owners.



PHASE 1

Inception

PHASE 2

Searching

#### 1-3 MONTHS

Upon mutual interest with the potential combination target company, an LOI is nominally executed in 3-6 weeks, followed by 5-10 weeks period to complete the due-diligence, and execute a definitive and mutually binding Business Combination Agreement. GigCapital Global and its ecosystem of partners have consistently demonstrated expedient Engagement phase execution across many transactions.



#### 3-6 MONTHS

GigCapital Global's "IPO in a Box" process encompasses seasoned TMT investors, underwriters, research analysts, auditors, counsels, IR, PR and HR firms. The key gating factors are that of the completion of GAAP/PCAOB audit and the filing of an S-4 and becoming effective.

To successfully close the combination, the PPE<sup>™</sup> execution team secures the necessary financing, from the back-stopping lenders and TMT equity fundamental investors, as well as ensures the minimum listing conditions, including the required float and securing the minimum round-lot shareholders.



#### 2-5 YEARS

Post-combination, selected members of GigCapital Global participate actively at the newly public company's BOD and Strategic Advisory Board, providing continuous financing, strategy, governance/compliance, and M&A advisory/guidance for consolidation and growth.

## Data-Driven Target Identification & Efficient Engagements

#### 1: Investment Criteria

- Leading growth categories in sectors enabled by technology
- Identify the best available US private and overseas private or foreign listed companies planning to move into the US public market
- Entrepreneurial owners / leadership looking to leverage public market for growth, rather than liquidity as an exit

#### 2: Superior Sourcing

- Leverage the GigCapital Global pipeline
- Management reference from previously deals
- Extensive global experience
- Focus on partners looking to move to the next level through public combination and roll-up

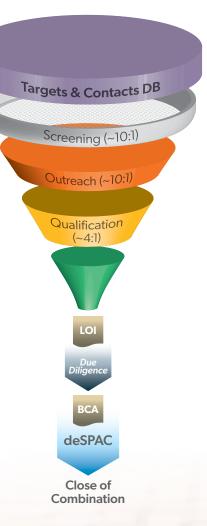
#### 3: Demonstrated Execution

- Speed and certainty of execution is essential to attract quality partners
- Extensive M&A and public company experience, with exceptional personal contacts and respect in the community
- Proven operational track record and extensive capital market experience for the public market strategy

#### 4: Post Combination

- Mentor-Investor<sup>™</sup>: identify, mentor, and recruit world-class talent and align incentives
- Participation in the BOD of public company (governance, law firm, auditor, etc.)
- Financing for SPAC overhang cleanup & growths
- M&A opportunity identification and geographic market expansion

GigCapital Global developed an infrastructure for capturing & screening thousands of targets, identifying & tracking high quality candidates, along with a supportive process to efficiently engage targets of interest. This infrastructure/process continually updates and expands the pipeline of high potential, mutually interested targets for current and future PPE platforms and M&A by the portfolio companies.



## A HISTORY OF SUCCESS **Empowering Business Communication** Kaleyra Becomes a Leading Global CPaaS Company

Kaleyra is a leading CPaaS (Communication-Platform-as-a-Service) company, empowering businesses to communicate safely, securely, and seamlessly. Founded in Milan, Italy in 1999, the company is today a worldwide provider of innovative cloud-based communications solutions with offices in Europe, Asia, and the United States.

The GigCapital team was thrilled to partner with Kaleyra, our first transaction using the PPE<sup>™</sup> platform methodology. GigCapital1 fund of \$145M combined with Kaleyra on November 2019, enabling its successful transition from late-stage growth technology company to a US public-market traded entity as NYSE:KLR.



#### GigCapitall Case Study Kaleyra Completes Acquisition of mGage

A year and half of joint work between the GigCapital and Kaleyra management teams, as part of GigCapital Mentor Investor™ methodology, lead to the successful acquisition of mGage, a global mobile engagement provider, creating one of the top-5 global CPaaS platform with strong market positions in the US, LatAm and APAC, with 2021 Revenue of \$361M, 26.5% Gross Margin and an EBITDA of \$45M.

mGage offers best of breed mobile engagement solution and Tier 1 connectivity, allowing enterprise clients to effectively engage with their customers through all mobile channels for a wide variety of use. Fully aligned with Kaleyra's commitment to the investors at the combination with GigCapital1, mGage was the perfect strategic fit for accelerating Kaleyra's growth.



#### Kaleyra FY 2021 Highlights

## A HISTORY OF SUCCESS Transforming Healthcare

#### GigCapital2 Combined with UpHealth and Cloudbreak to Create a Unified and Profitable Global Digital Health Company

UpHealth is a global platform designed to usher healthcare into a new phase of a dynamic ecosystem—one that empowers providers and brings quality care to all. Its cloud-based data integration platform and its virtual care services close the persistent gaps of communication and access that have kept health innovations from making the difference they should. As UpHealth redefines the digital healthcare encounter, its infrastructure establishes the nexus of physical and digital where the reach of our global platform meets the reality of local needs.

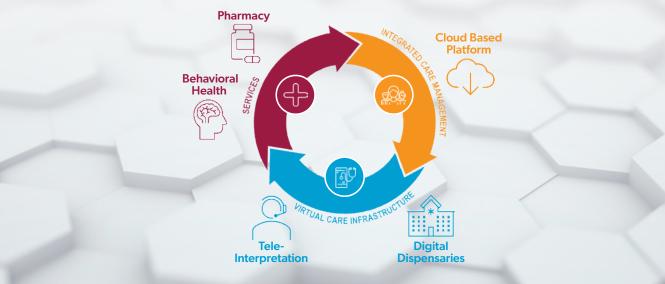
GigCapital2 PPE™ SPAC of \$173M executed a fast-paced business combination agreement with UpHealth and Cloudbreak in Nov. 2020, closed the combination in June 2021, and is today listed on NYSE:UPH.



## GigCapital2 Case Study Working with UpHealth Team

The entrepreneurial leadership teams of 6 companies that have consistently delivered innovative technologies and services, global revenue growth and profitability as independent companies have joined hands to become a unified public company by partnering with GigCapital Global. UpHealth is afforded a strong capital structure and great latitude to excel and achieve its projected accelerated financial growth by organic and strategic means.

Members of GigCapital Global's management join UpHealth's Board of Directors as per our Mentor Investor charter, and continue to provide governance, strategic business support, including assistance on products/services integration and roadmap development, to accelerate business growth.



## A HISTORY OF SUCCESS Reducing the Carbon Footprint

Lightning eMotors Merged with GigCapital3 to Lead the Class 3-7 Urban Commercial Zero Emission Vehicles (ZEV) Market

Lightning eMotors is a high-growth electric vehicle manufacturer focusing on urban commercial zero-emission vehicles. The only operator with a full range of Class 3-7 battery-electric and fuel cell electric vehicles in production today, Lightning eMotors' unique modular architecture, software-enabled platform, and integration capabilities provide a scalable, cost-effective solution to a large, highly segmented, and customized fleet electrification market.

The combination of Lightning eMotors and GigCapital3 PPE<sup>™</sup> SPAC of \$200M brings unique, attractive, and promising opportunities to all stockholders and stakeholders, while substantiating our commitment to support one of the highest impact megatrends of our lifetime: electrification of mobility solutions. The business combination was completed in May 2021 and the company trades on NYSE: ZEV.



## GigCapital3 Case Study Innovative Financing for Lightning eMotors

Amidst the frenzied pace of EV companies going public in 2021, GigCapital Global leadership orchestrated a first-of-itskind financing package, ensuring a successful deSPAC and providing Lightning eMotors with a strong capital structure to execute its growth plan following the closing of the business combination.

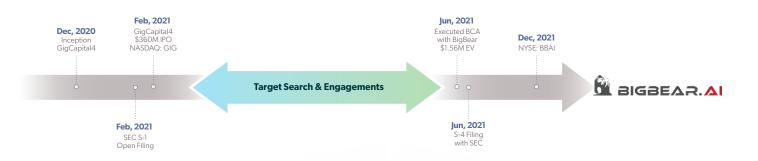


## A HISTORY OF SUCCESS AI/ML Based Decision Dominance

BigBear.ai Merged with GigCapital4 to Become the New Leader in Data-Driven Decision Support and Advance Analytics

A leader in decision dominance for more than 20 years, BigBear.ai operationalizes artificial intelligence and machine learning at scale through its end-to-end data analytics platform. BigBear.ai uses its proprietary AI/ML technology to support its customers' decision-making processes and deliver practical solutions that work in complex, real-world environments with imperfect data.

GigCapital4 PPE<sup>™</sup> fund of \$360M is thrilled to partner with BigBear.ai, bring such an attractive and promising opportunity to all stockholders and stakeholders and be part of the Al-Driven Digital Revolution. The business combination was completed in December, 2021 and the combined company trades on NYSE:BBAI.



GigCapital4 Case Study

### BigBear.ai to Expand its Defense & Intelligence Software Solutions into Commercial Market

The transaction to a public company provides BigBear.ai a robust capital structure to further accelerate its expansion in both the national defense and commercial applications, including Energy, Logistics, Marketing, etc., implement strategic M&As, and become a major leader within an AI-Enabled Future and Digital Transformation market. Members of GigCapital Global's management joined BigBear.ai Board of Directors, as per our Mentor Investors charter, and continue to provide governance and business support.

#### OBSERVE

Collect, normalize, and catalog combination of big real-time sources



#### ORIENT

"Low Code" Al generates insights and predictions

#### DOMINATE

Visual interactions powering informed decisions in complex situations

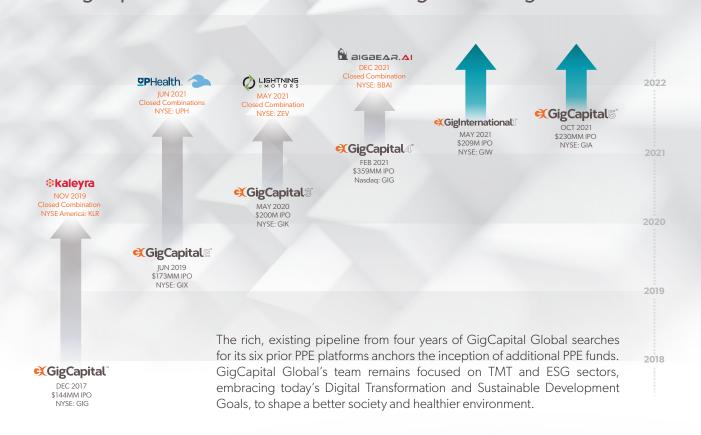




ACTION IMPACT

OPTIMIZE ALLOCATIONS

## Accelerating Time to Business Combination GigCapital Global to Continue Launching and Driving PPE Funds



## **GigCapital Global Differentiation**

Complete IPO Suite of Services for "IPO in a Box"

Global Presence and Substantial Domestic and Int'l M&A and Roll-Up Experience Substantial Access to Wall Street Capital

For Business Combination & Post-Combination Organic & Stratgic Growth

#### Mentor-Investor™ "Playbook"

Executive Mentoring Team BoD Partnership for Governance Operational & Stratgeci Matters

## **Our Proven Leadership Team**

The GigCapital Global team is built on years of expertise and has gained recognition across the TMT industries for their hands-on operational and M&A experience, taking innovative private companies to the next growth stage.



**Dr. Avi Katz** Founding Managing Partner, GigCapital Global

Executive Chairman, GigCapital5, GigInternational1



Dr. Raluca Dinu Founding Managing Partner, GigCapital Global

CEO, President, GigCapital5, GigInternational1



**Neil Miotto** Strategic Advisor, GigCapital Global

BoD Member, Kaleyra, UpHealth



Brad Weightman VP and Chief Financial Officer GigCapital Global, GigCapital5, GigInternational1



**Peter Wang** Chief Technical Advisor SW, GigCapital Global BoD Member, GigInternational1



Andrea Betti-Berutto Chief Technical Advisor HW, GigCapital Global BoD Member, GigInternational1



John Mikulsky Strategic Advisor, GigCapital Global BoD Member, Kaleyra



Dorothy Hayes Strategic Advisor, GigCapitalGlobal BoD Member, GigCapital5, GigInternational1

BoD Member, BigBear.ai



Sharmila Makhija, MD MBA

Strategic Advisor, GigCapital Global BoD Member, GigCapital5



**Raanan Horowitz** 

Strategic Advisor, GigCapital Global

BoD Member, GigCapital5, GigInternational1 BoD Member, BigBear.ai



Karen Rogge Strategic Advisor, GigCapital Global



Strategic Advisor, GigCapital Global

#### **Contact Us**

HEADQUARTERS 1731 Embarcadero Road, Suite 200 Palo Alto, CA 94303

P: (650) 276-7040E: info@gigcapitalglobal.com

#### www.gigcapitalglobal.com

www.gigcapital5.com www.giginternational1.com

Certain statements in this company overview may constitute forward-looking statements for purposes of federal securities laws. Our forward-looking statements include, but are not limited to, statements regarding our or our management team's expectations, hopes, beliefs, intentions, plans, prospects or strategies regarding the future. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. In addition, any statements that refer to projections, forecasts or other characterizations of future events or circumstances, including any underlying assumptions, are forward-looking statements. The words "anticipate," "believe," "could," "estimate," "expect," "intends," "may," "might," "plan," "possible," "potential," "predict," "project," "should," "would" and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. The forward-looking statements and their potential effects on us. There can be no assurance that future developments affecting us will be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond our control) or other assumptions that may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements, including, without limitation, statements about: searching for, engaging with and completing initial business combinations; our success in retaining or recruiting, or changes required in, our officers, key employees or inaptroving initial business combinations, as a result of which they would then receive expense reimbursements; our pool of prospective target businesses, including their industry and geographic location; and the ability of our executive officers and directors allocating their time to other businesses and potentially having conflicts of interest with our business or in approving initial business combinatio

"Private-to-Public Equity (PPE)" and "Mentor-Investor" are trademarks of GigFounders, LLC, used pursuant to agreement.

